

Concord Square Planning & Development, Inc.

Jeff Schlossberg
Vice President – Concord Square Planning & Development, Inc.
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Background & Experience

Jeff Schlossberg is Vice President of Concord Square Planning & Development, Inc. He has focused his career on expanding housing opportunities in transit-oriented urban centers throughout the east coast. Jeff earned a B.A. in History at Franklin & Marshall College. While at F&M, he focused his studies on Frederick Law Olmsted, an early practitioner of landscape architecture and urban design in America. These studies culminated in the publication of *The Papers of Frederick Law Olmsted, Volume IX, The Last Great Projects 1890-1895*, of which, Jeff was Assistant Editor. Following graduation and several years working as a City Planning consultant in the Washington, D.C. area, Jeff attended the Massachusetts Institute of Technology and earned two master's degrees: Master of City Planning; and Master of Science in Real Estate Development.

Jeff has worked since the summer of 2017 for Concord Square and has partnered on several historic rehabilitation and residential development projects located near the MBTA commuter rail station in downtown Brockton. He has been involved in all aspects of Concord Square's development work. Jeff's responsibilities include site identification and acquisition, development of project design concepts, zoning and other regulatory approvals, deal structuring, financial analysis, raising of equity and construction financing, and more. Jeff was pivotal in implementing Concord Square's inclusion of the Opportunity Zone program into the capital structure of current development projects. Opportunity Zone equity has enabled Concord Square to pursue market rate housing projects in underinvested areas, like Brockton. Since the fall of 2021, Jeff has focused on overseeing all aspects of construction at two projects in Brockton: 93 Centre (55 Units) and 28 Petronelli (18 Units). As representative of the ownership group, he has been engaged in the day-to-day of construction of both projects, which includes managing project finances, reviewing project changes, coordinating consultant responsibilities and the preparation of monthly construction requisitions.